



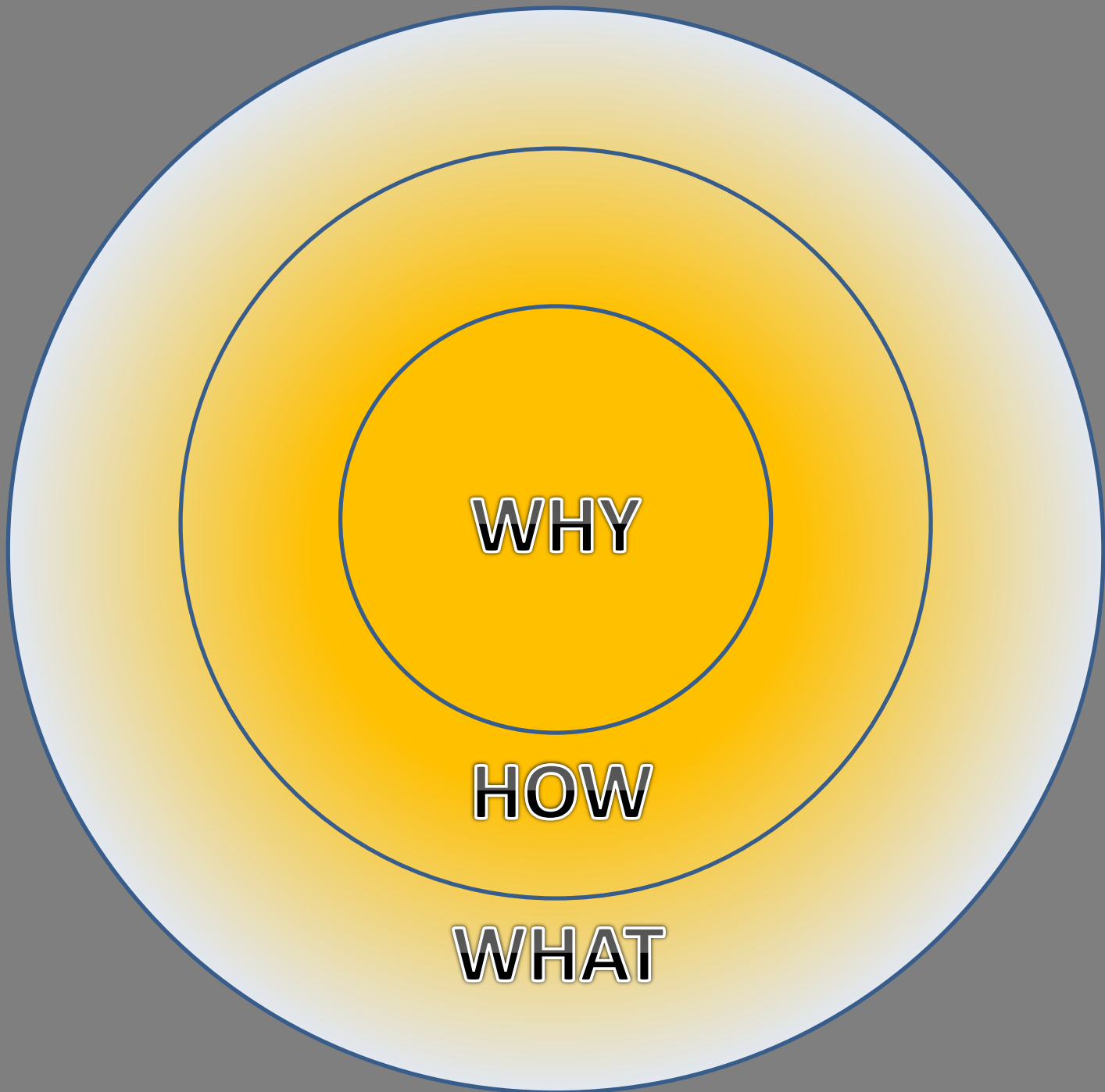
Managing Energy at Your Small Drinking Water System



Luis Adorno

Environmental Program Manager
NH Department of Environmental Services
Drinking Water and Groundwater Bureau





WHY

HOW

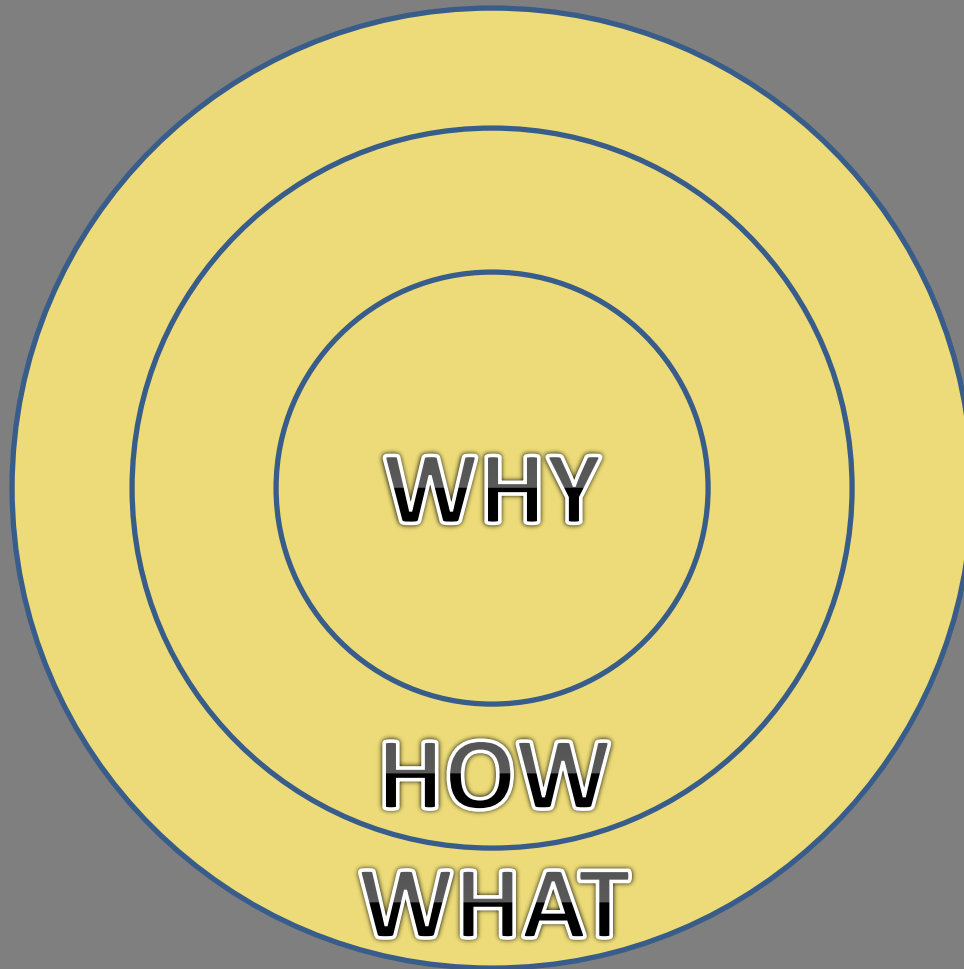
WHAT

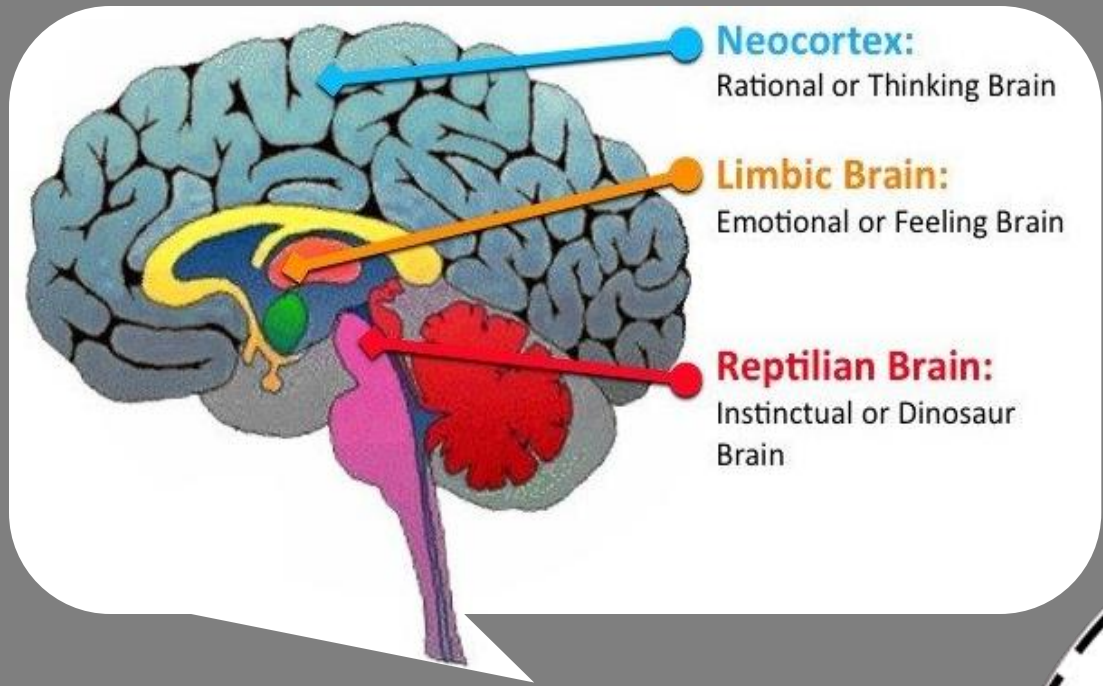


Simon Sinek

“Start with Why”

The Golden Circle

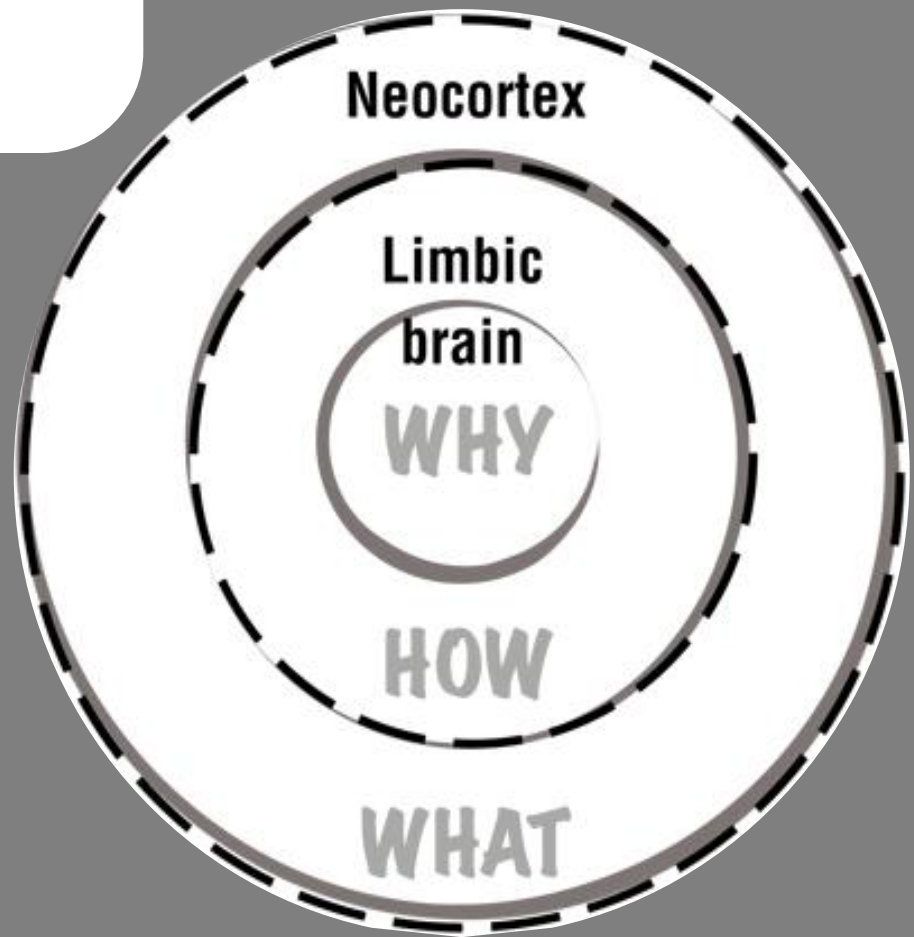




Neocortex:
Rational or Thinking Brain

Limbic Brain:
Emotional or Feeling Brain

Reptilian Brain:
Instinctual or Dinosaur Brain



Neocortex

**Limbic
brain**

WHY

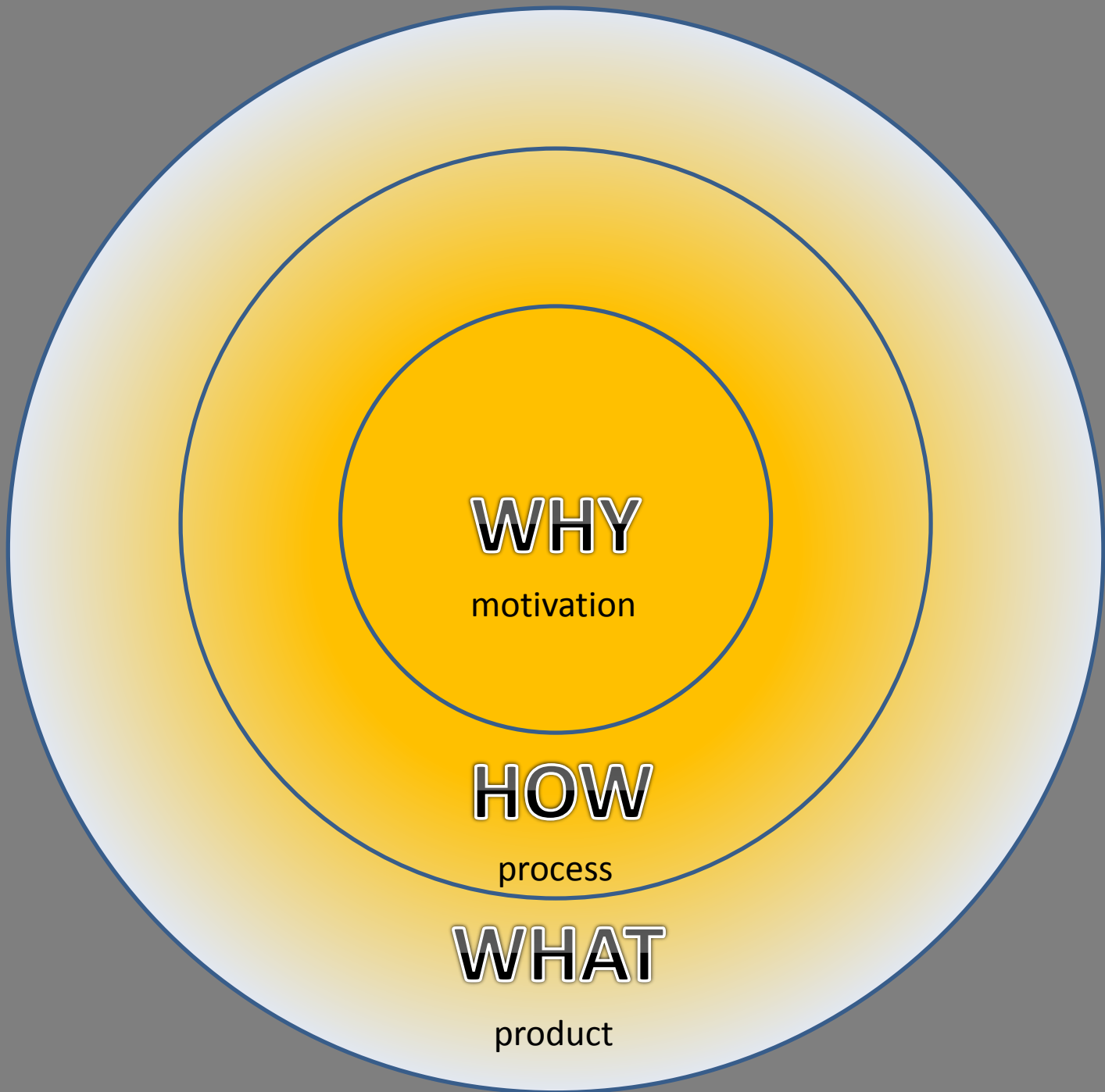
HOW

WHAT

3/29



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WHY

motivation

HOW

process

WHAT

product



Why Asset Management?

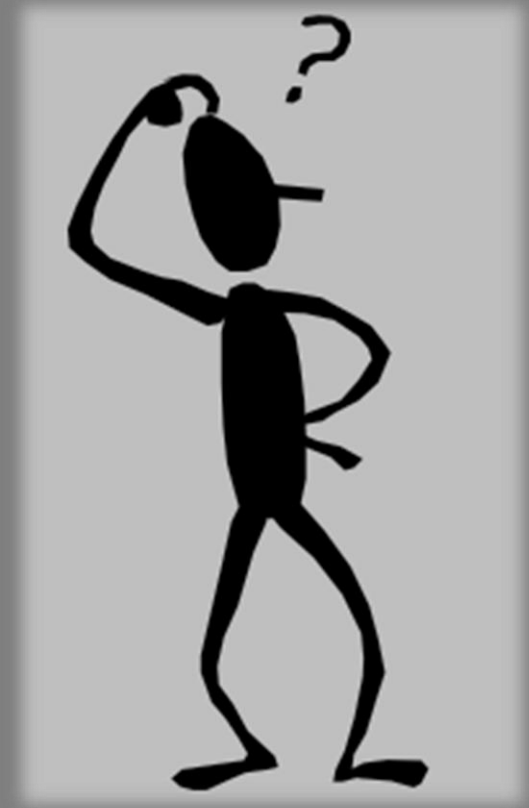
Level of Service

Inventory

Criticality

Funding Strategy

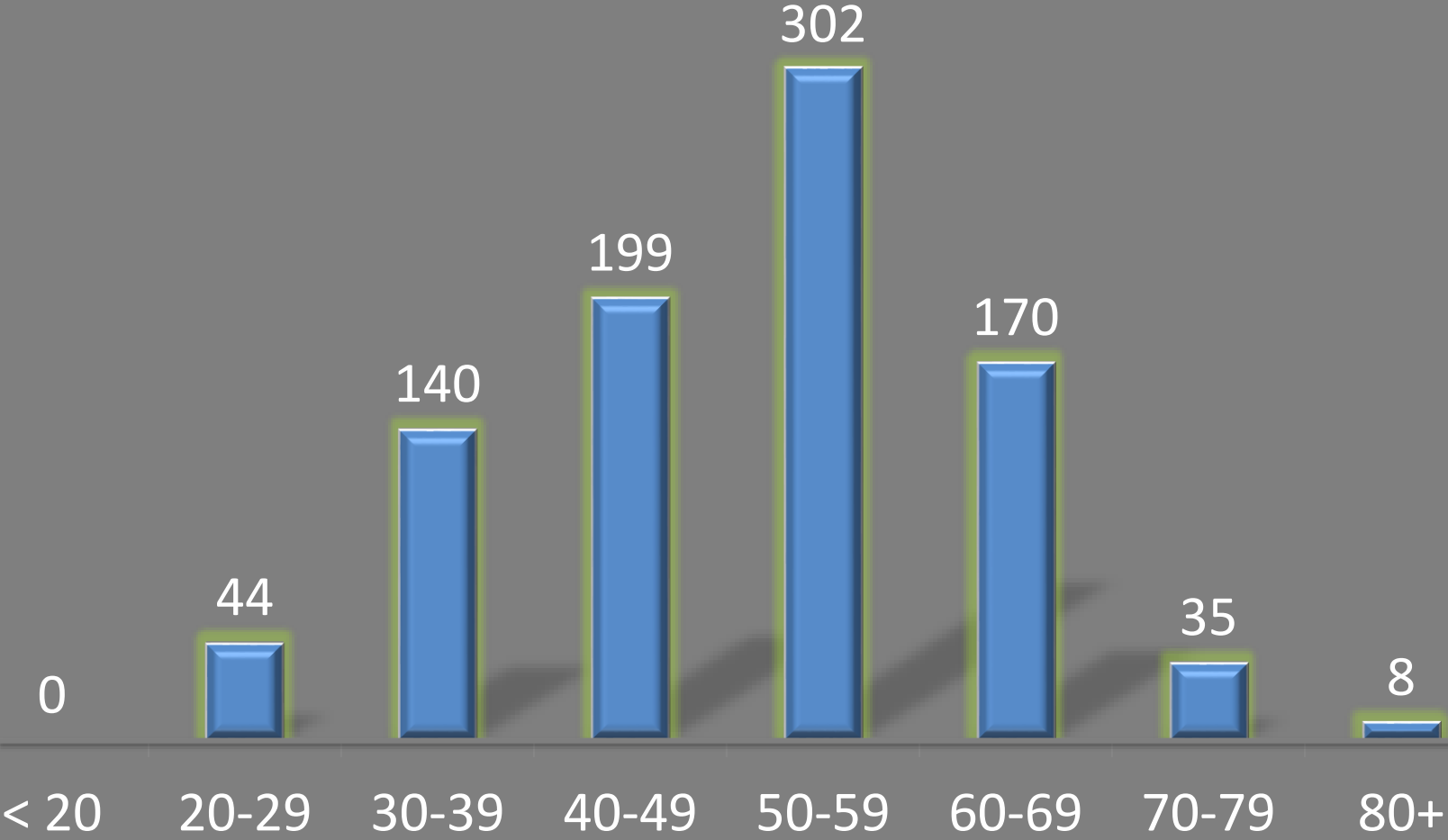
Life cycle



Water?



NH Water Works Operators Aging Work Force In 2016



Operator Age Range

How Asset Management?

Level of Service

Inventory

Criticality

Funding Strategy

Life cycle



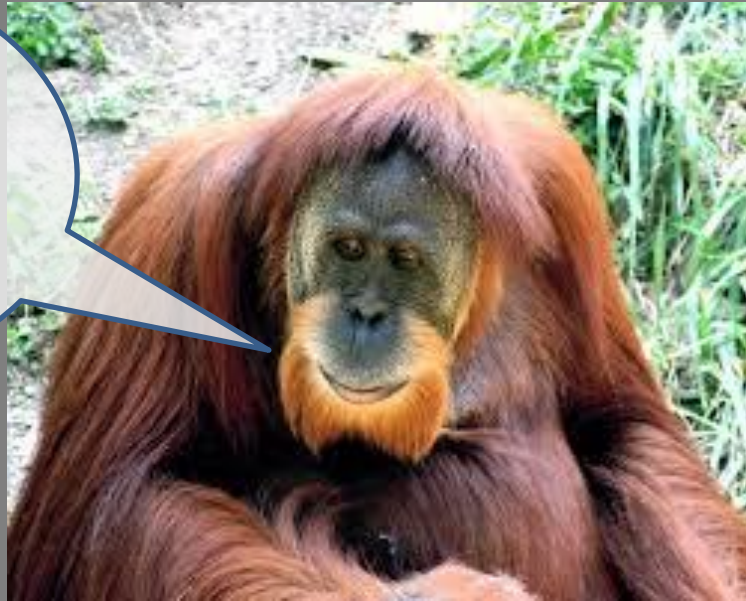
What Is Asset Management?

is a systematic process of operating, maintaining, upgrading and disposing of assets cost-effectively while maintaining a level of service that is acceptable to the customers

“People don’t buy what you do;
They buy why you do it. And
what you do simply proves what
you believe”

Simon Sinek

Questions?



Luis Adorno

NH Department of Environmental Services
Drinking Water and Groundwater Bureau

603-271-2472 (office)

Luis.adorno@des.nh.gov