



# Long-Term Capital Planning

Columbia, South Carolina  
Thursday, May 12, 2016

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# Uh oh! How Do You Pay for This?



Emergency  
repair

vs.

Preventative  
rehab./  
replacement  
(capital  
planning)



# Session Objectives

- Learn about two aspects of long-term system planning: asset management and capital planning
- Figure out how to pay for the future needs



## In the Old Days...

- Water systems took advantage of the federal government's ambitious construction grants program of the 1970s and 1980s
- Everybody loved their “free” money



# Capital Finance Today

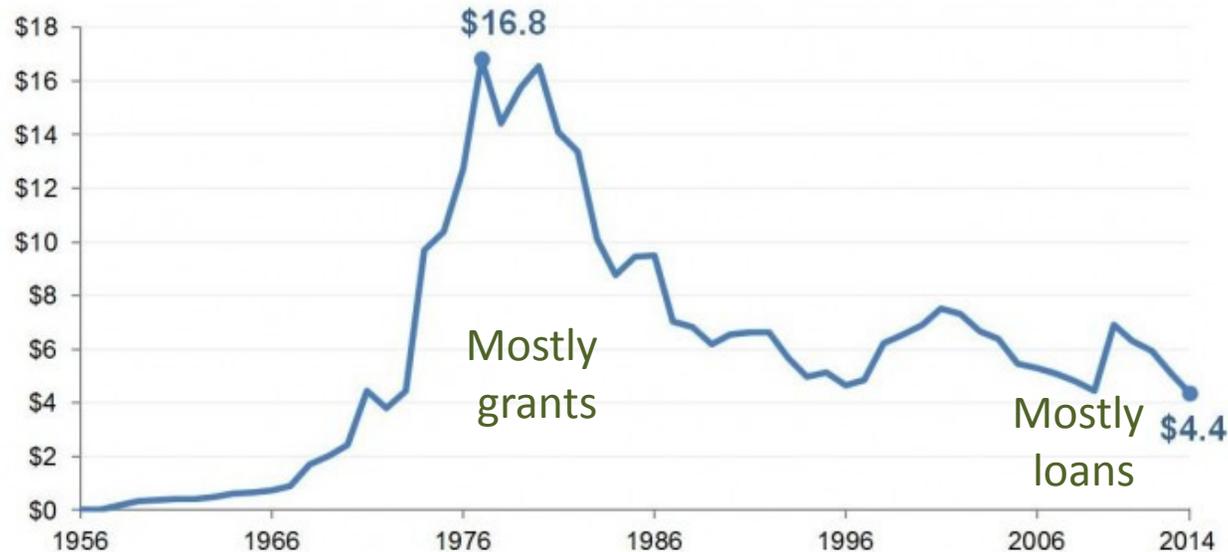
- The money never really was “free”—it came from tax dollars
- Today, the financial burden has been shifted away from federal and state tax dollars (grants) to funds raised by the water system itself (customer sales and loans). For example...



# Federal funding has declined

**Federal spending on water and wastewater utility infrastructure decreased in the 1980s and after 2000**

Reported in billions of 2014 dollars



Source: Congressional Budget Office (March 2015), Public Spending on Transportation and Water Infrastructure, 1956 to 2014.

<http://efc.web.unc.edu/2015/05/14/federal-funding-trends-for-water-and-wastewater/>



# Capital Finance Today

- In other words, you pay (no sense in sugar-coating this)
- The harsh reality is that water and wastewater infrastructure is expensive, regardless of the size of your system. Smaller or poorer systems will likely have a hard time paying for capital improvements



# Two Related Concepts:

# Asset Management & Capital Planning



## Mike Daly, White Cliffs, NM **Video Profile**



Asset Management  
Helps You Have the  
Most Impact in Your  
System By Spending  
Your Limited Dollars in  
the Best Way Possible



# What you want to do....

Replace all  
the assets

New tank  
New pipe  
New pump  
New filter





# \$5 Million

**Elected Officials/  
Decision-Makers Say No**





## Second Choice: \$3 M

Replace

Some of the

Assets



**Elected Officials/  
Decision-Makers Still Say No**

W Pump





# Now What?

Repair and  
Rehabilitate





# Rehab Option: \$1 M

Rehab  
Assets



Reduced  
risk almost  
as low as  
new assets  
for 1/5 the  
cost



# What does this type of analysis take?

- Nothing more than following a systematic approach for managing the assets
- 5 core components of Asset Management



# Five Core Components of AM



Current State of the Assets



**Level of Service**



Criticality



**Life Cycle Costing**

Long-Term Funding





# Current State of the Assets

- What do I own?
- Where are the assets?
- What condition are they in?
- How much useful life is remaining?
- What is the replacement value?



# Example of an Asset Inventory

**Asset Inventory**

ID Number	Category	Type	Size	Manufacturer	Serial Number	Location	Installation Date	Condition	Energy user Y/N (if Yes, see Energy Inventory)	Comments

Source: A.M. KAN Work!



Example System Inventory Worksheet						
Date Worksheet Completed/Updated: 8/14/02						
Asset	Expected Useful Life	Condition	Service History	Adjusted Useful Life	Age	Remaining Useful Life
Well 1 (1993)	30	Good		30	9	21
Well 1 pump	10	Good	Rehab (1996)	10	9	1
Well 2 (1993)	30	Good		30	9	21
Well 2 pump	10	Good	Rehab (1998)	10	9	1
Pumphouse (1993)	30	Good		30	9	21
Electrical components	10	Some corrosion	Rehab (1994)	10	9	1
Chlorinator (1993)	10	Good	Rehab (1998)	5	3	2
Storage tank 1 (1993)	40	Good	Rehab (2000) - \$17,000	40	9	31
Storage tank 2 (1993)	40	Good	Rehab (2000) - \$17,000	40	9	31
Storage tank 3 (2000)	40	Almost new		40	2	38
Distribution System:						
Hydrants (15)	40	Unknown		40	9	11
Valves (45)	40	Unknown	6 valves don't work	40	9	11
6-inch (PVC)	60	Unknown		60	9	51
4-inch (PVC)	60	Unknown		60	9	51
2-inch (PVC)	60	Unknown	Repair breaks (2/year)	60	9	51

Source: EPA's "Asset Management: A Handbook for Small Systems"



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## Taking Stock of Your Water System

### A Simple Asset Inventory for Very Small Drinking Water Systems



[http://www.epa.gov/safewater/smallsystems/pdfs/final\\_asset\\_inventory\\_for\\_small\\_systems.pdf](http://www.epa.gov/safewater/smallsystems/pdfs/final_asset_inventory_for_small_systems.pdf)



[www.efc.sog.unc.edu](http://www.efc.sog.unc.edu)

## How Long Will it Last?

### Typical Life Expectancies of Water System Equipment

Component	Worksheet	Useful Life
Wells and Springs	Drinking Water Source	25 years
Intake Structures		35 years
Pumping Equipment		10 years
Disinfection Equipment	Treatment System	5 years
Hydropneumatic Tanks	Tanks	10 years
Concrete and Metal Storage Tanks		30 years
Transmission Structures (Pipes)	Distribution System	35 years
Valves	Valves	35 years
Mechanical Valves		15 years
Computer Equipment/Software	Electrical Systems	5 years
Transformers/Switchgears/Wiring		20 years
Motor Controls/Variable Frequency Drives		10 years
Sensors		7 years
Buildings	Buildings	30 years
Service Lines	Service Lines	30 years
Hydrants	Hydrants	40 years

Note: These expected useful lives are drawn from a variety of sources. The estimates assume that assets have been properly maintained. The adjusted useful life of an asset will be equal to or less than typical useful life.

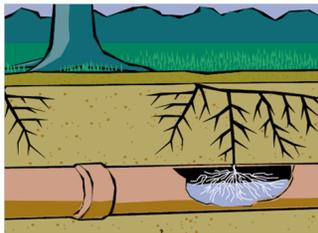


# Asset Criticality – Part 1

What is the probability or **likelihood** that a given asset will fail?

How do my assets fail?

What's the condition of my assets?





# Asset Criticality – Part 2

What is the **consequence** if the asset does fail?

What is the cost of the repair?

Are there legal consequences, environmental consequences, social consequences?

Are there redundant assets?



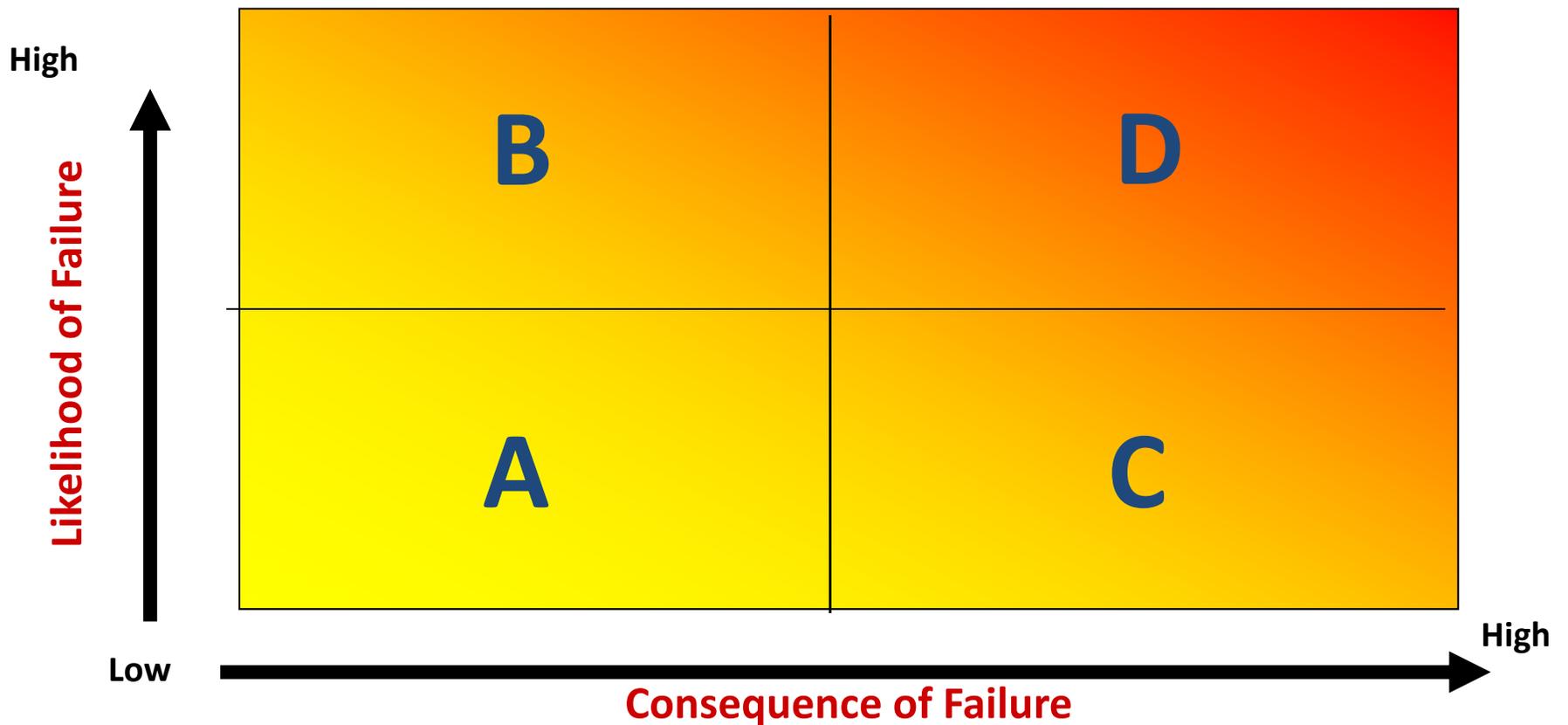


## Group Exercise: Assess the condition and criticality of the following assets

- Based on description of the asset, give your opinion on its condition, thinking about how likely/soon the asset might fail
- Give your opinion on its importance, thinking about consequence or cost if failure occurs
- Mark on the handout where you would place that asset



# Place the Assets on the Risk Analysis Chart





# Asset 1: Elevated Storage Tank

- The only storage tank in small groundwater system.
- Installed in 1985. Inspected, sand blasted and repainted in 2002.
- Annual visual inspection shows no observable problems. No structural issues noted.
- Don't know how long it will last.
- Many customers complaining of low pressure.
- Possible to pump water directly to customers but would have problems meeting peak demands and will have no fire flow



## Asset 2: Well Pump #1

- 1 of 2 well pumps. Each can supply entire system, but system uses this pump more frequently (the second pump is less reliable).
- Pump located in the well.
- Installed in 1992. No major rehab work since then.
- Manufacturer expects pump to last 25 years.
- Operating within design specifications but is not as efficient as it used to be. Operator not noticing any other visible or audible problems. Routine maintenance is being performed.



## Asset 3: Water Main on Elm St.

- Main serving half of the system's customers.
- No record of when it was installed. Homes in that area were built in the 1950s.
- Operator and owner cannot recall any major rehab or replacement work since they took over in the 1990s.
- Had 5 breaks in the past 2 years, and numerous leaks.

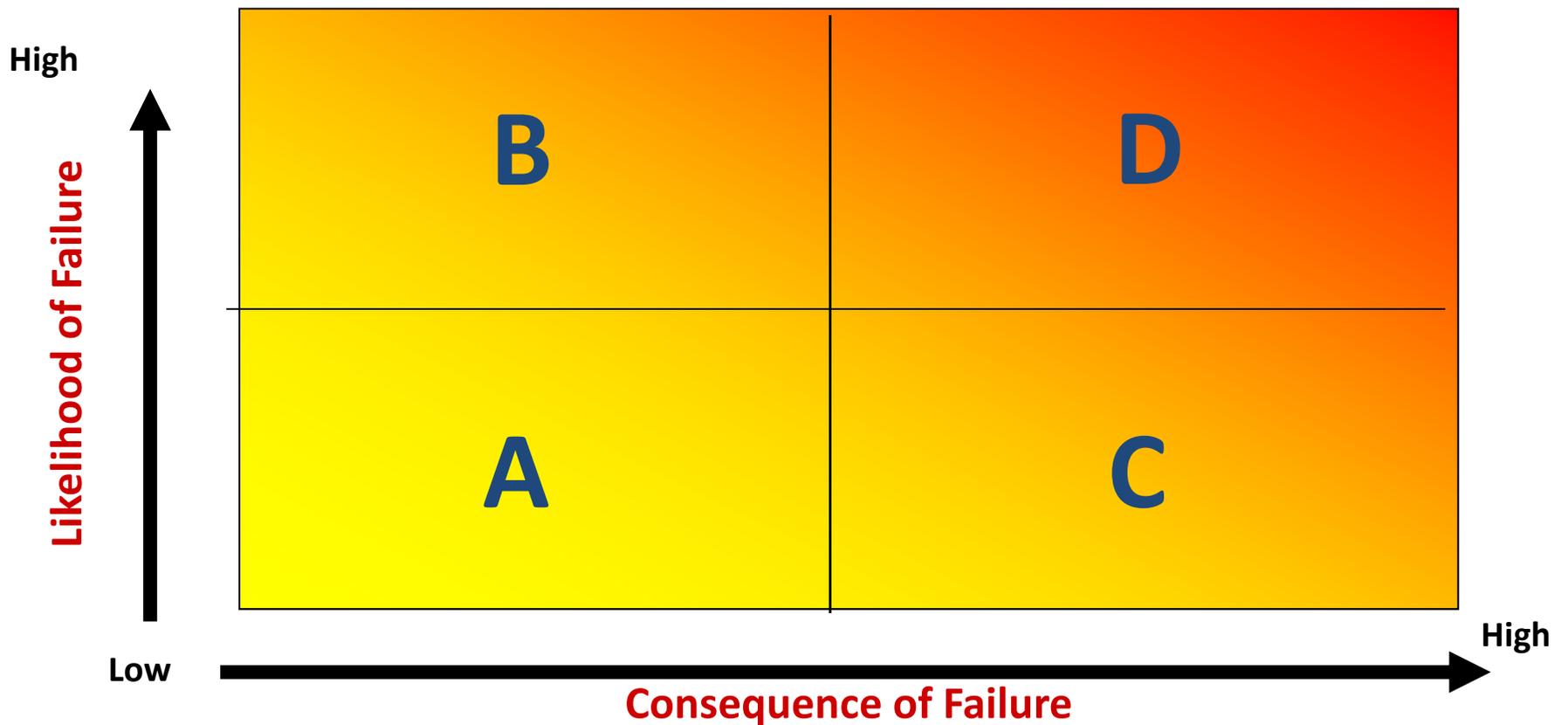


## Asset 4: Your Choice!

- Pick any asset from YOUR water system. Describe it to the group and decide on an appropriate condition and criticality score.

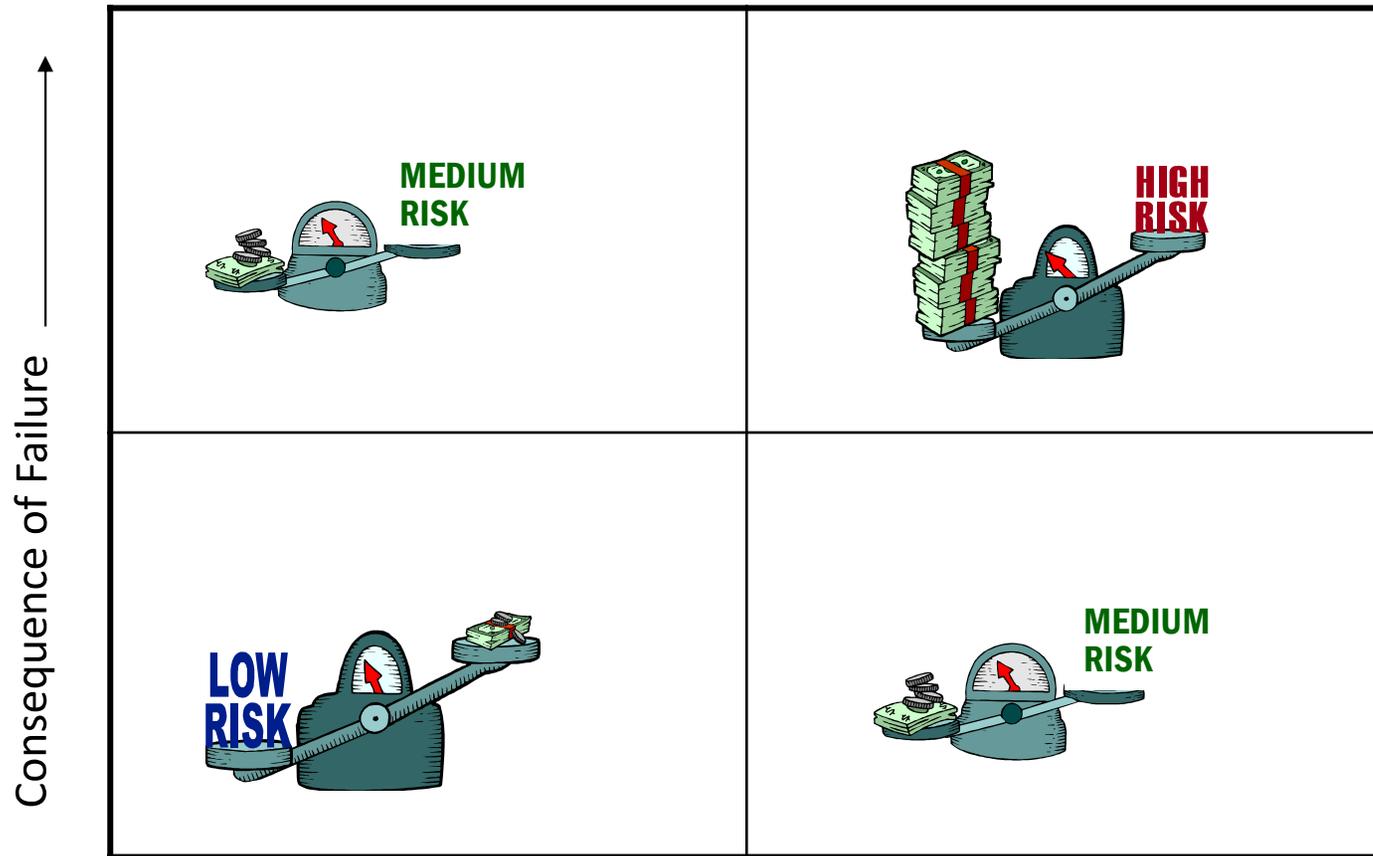


# Place the Assets on the Risk Analysis Chart





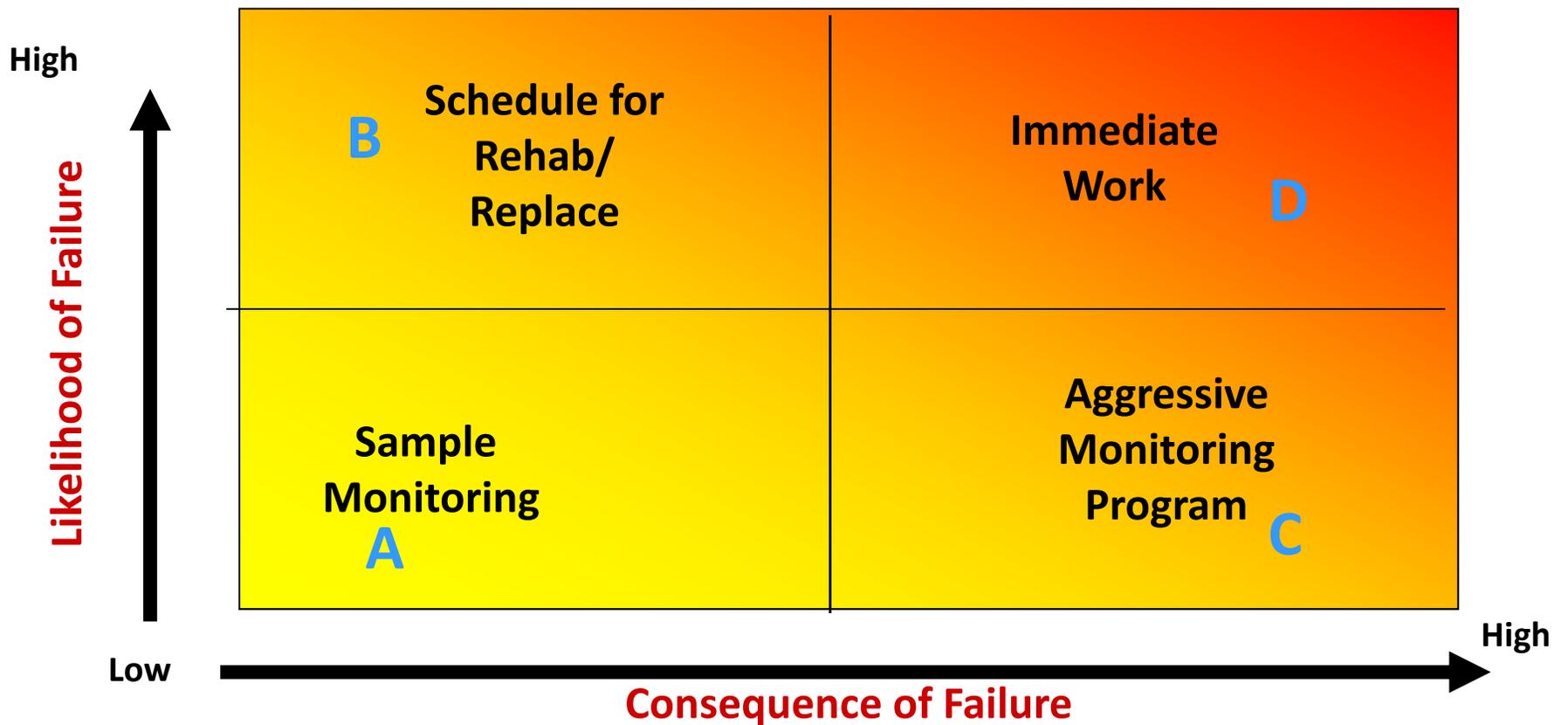
# Asset Criticality



Which category of assets do I care the most about? The least?



# Risk of Failure Should Drive the Program





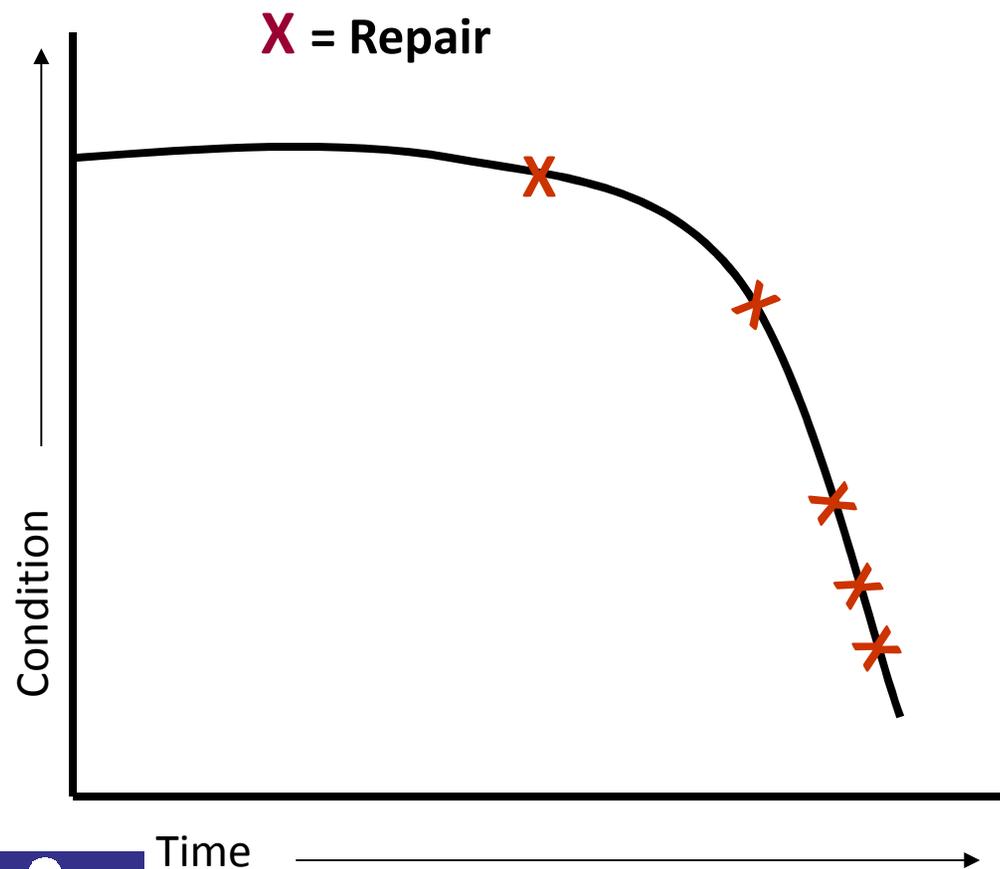
# Prioritize Asset Rehab. / Replacement

<i>EXAMPLE</i> Prioritization Worksheet				
Date Worksheet Completed/Updated: 8/14/02				
Asset	Remaining Useful Life	Importance	Redundancy	Priority (1 is high)
<i>Well 1 (1993)</i>	<i>21</i>	<i>Needed for service</i>	<i>Other well, but need backup</i>	<i>6</i>
<i>Well 1 pump</i>	<i>1</i>	<i>Needed for service</i>	<i>Other well, but need backup</i>	<i>3</i>
<i>Well 2 (1993)</i>	<i>21</i>	<i>Needed for service</i>	<i>Other well, but need backup</i>	<i>6</i>
<i>Well 2 pump</i>	<i>1</i>	<i>Needed for service</i>	<i>Other well, but need backup</i>	<i>3</i>
<i>Pumphouse (1993)</i>	<i>21</i>	<i>Needed for service</i>	<i>Other well, but need backup</i>	<i>6</i>
<i>Electrical components</i>	<i>1</i>	<i>Needed for control</i>	<i>No redundancy - corrosion</i>	<i>2</i>
<i>Chlorinator (1993)</i>	<i>2</i>	<i>Mandatory</i>	<i>No redundancy - need backup</i>	<i>1</i>
<i>Storage tank 1 (1993)</i>	<i>31</i>	<i>Need for fire flow and demand</i>	<i>Other tanks</i>	<i>6</i>
<i>Storage tank 2 (1993)</i>	<i>31</i>	<i>Need for fire flow and demand</i>	<i>Other tanks</i>	<i>6</i>
<i>Storage tank 3 (2000)</i>	<i>38</i>	<i>Need for fire flow and demand</i>	<i>Other tanks</i>	<i>6</i>
<i>Distribution System:</i>				
<i>Hydrants (15)</i>	<i>11</i>	<i>Needed for public safety</i>	<i>Other hydrants</i>	<i>5</i>
<i>Valves (45)</i>	<i>11</i>	<i>Needed for isolation</i>	<i>Other valves, but some are out of service</i>	<i>4</i>
<i>6-inch (PVC)</i>	<i>51</i>	<i>Needed for delivery</i>	<i>No redundancy</i>	<i>6</i>
<i>4-inch (PVC)</i>	<i>51</i>	<i>Needed for delivery</i>	<i>No redundancy</i>	<i>6</i>
<i>2-inch (PVC)</i>	<i>51</i>	<i>Needed for delivery</i>	<i>No redundancy</i>	<i>6</i>

Source: EPA's "Asset Management: A Handbook for Small Systems"



# Life Cycle Costing: Replacement of Assets



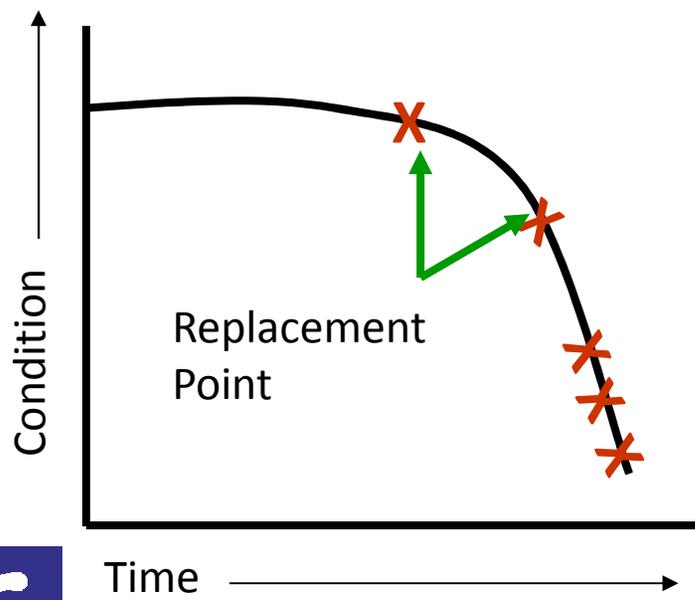
As asset ages, condition will deteriorate more rapidly, and require more (and more expensive) repairs.

So when do you replace that asset?

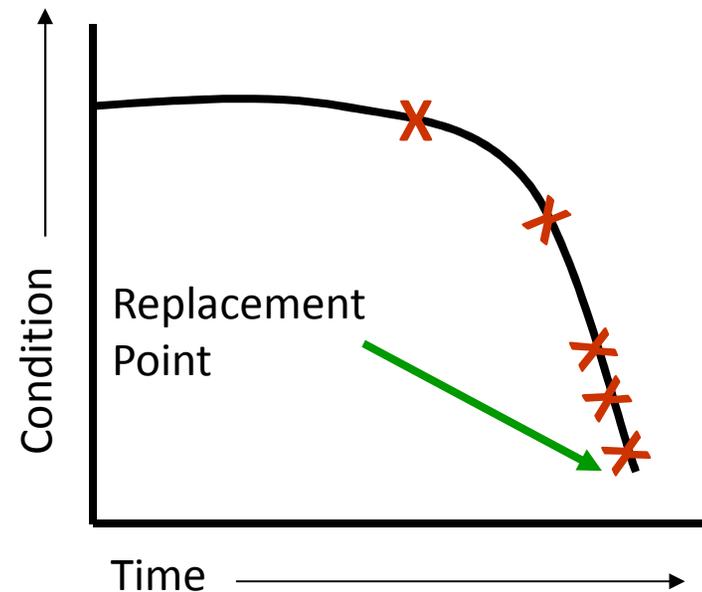


# Life Cycle Costing & Risk

High risk assets:  
replace assets early,  
before failure



Low risk assets: run  
to failure and replace  
afterwards





# Long Term Funding

- This is where capital planning comes in
- Once you figure out how to get the longest life out of your assets, plan to have the money you need to replace them when necessary



# Comments from a Few Practitioners



Jim Smith, City of Louisville, KY



Shawn McLean, City of Somersworth, NH



# Capital Improvement Plan

- This is strongly related to asset management
- An official multi-year document that identifies and prioritizes capital projects, identifies funding sources, and sets timelines



# Capital Improvement Program

- Identify regulatory deficiencies (discuss with regulatory agencies, look at proposed regulations, talk to consultants), in a 10-20 year window
- Identify growth needs, expansion



# Capital Improvement Program

- Identify deferred maintenance problems or where current service is inadequate
- Prioritize based on need realizing that “hidden” infrastructure tends to be ignored



# Capital Improvement Program - Timelines

- Use **Asset Management Plan** to plan for infrastructure rehabilitation and replacements in the long term (20+ years)



# Capital Improvement Program - Timelines

- Create a **Capital Improvement Plan** with a narrower timeline (~5 years) in more detail. Specify the projects and accurate estimates of cost. Plan where money will come from.



# Capital Improvement Program - Timelines

- Create a **Capital Improvement Budget** with an even narrower timeline (1 – 2 years) committing funds for the planned capital projects. Get it approved/adopted.



# Example Capital Improvement Plan (CIP)

Project Name	Planning Years (Values in 000s)					Future	Total
	FY 02	FY 03	FY 04	FY 05	FY 06		
<b>Water Supply &amp; Treatment</b>							
<b>Water Treatment Objective</b>							
Lime pumps and slakers	740						740
Chemical Enclosures		500					500
Filter 7-18 Control			330				330
Filter Gallery Rehab	1,140						1,140
High Service Pumps		1,500					1,500
Upgrade or Replace Reclaim System Drier	200						200
New Membrane Skids				5,700			5,700
Sodium Hypochlorite Plant	2,000						2,000
Additional Storage Tanks					5,000	3,300	8,300
Repair R/O Capacity		150					150
Filter Gallery Mech Parts	300						300
MMIS						150	150
VFDs - HSP		344					344
Membrane Replacement		1,600					1,600
Painting of Water Plant						3,000	3,000
Phase II Emergency Power Generator						1,500	1,500
Portable Generator - South Well Field				150			150
Replacement of Fuel Tanks			170				170
Upgrade of Existing Control System @ WTP						580	580
<b>Water Treatment Total</b>	<b>4,380</b>	<b>4,094</b>	<b>500</b>	<b>5,850</b>	<b>5,000</b>	<b>8,530</b>	<b>28,354</b>



# Where Can You Find the Prices?

- Call a vendor. Actually, call a few.
- Ask other systems
- Look at past expenses but adjust for increases in costs



# Measures of Inflation

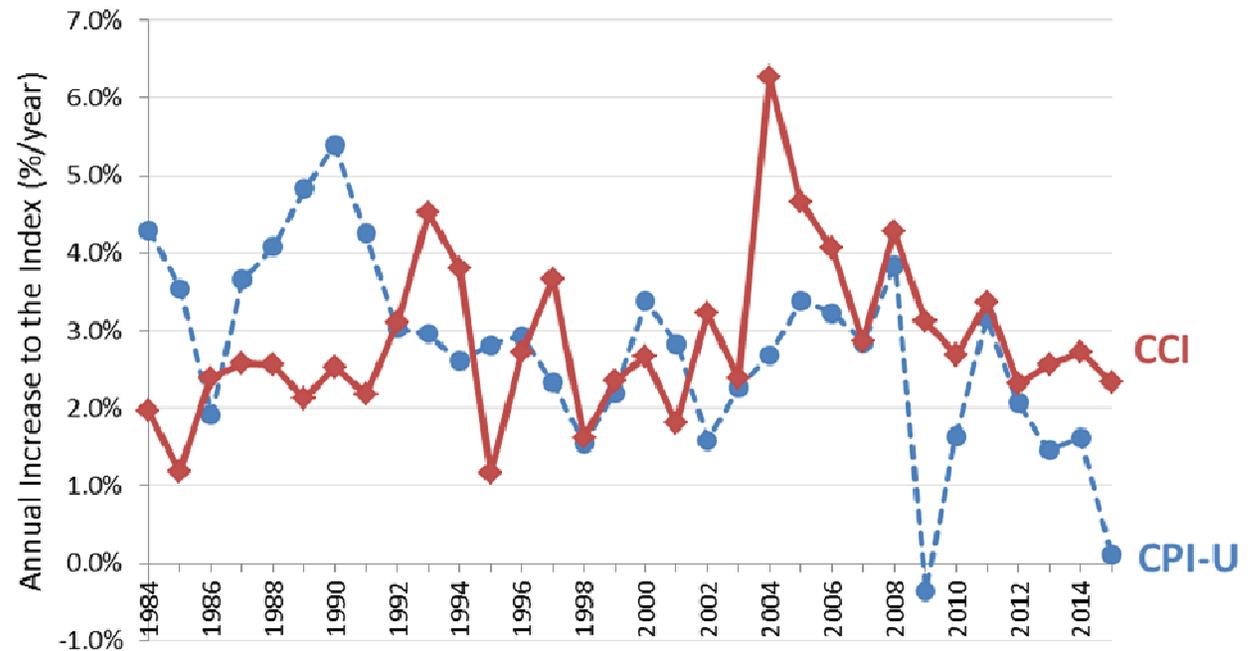
- **Consumer Price Index (CPI)**—measure of the average change over time in the prices paid by urban consumers for a market basket of consumer goods and services
- **Construction Cost Index (CCI)**—average prices for labor and key construction materials from 20 cities across the United States



**The Construction Cost Index (CCI) has been rising faster than the Consumer Price Index-Urban (CPI-U) in recent years**

CCI rises averaged 2.7%/year since 2010, compared to 1.7%/year for CPI-U

- Instead of looking at Consumer Price Index, look at **Construction Cost Index (CCI)**.
- ~2.75%/year.



Data analyzed by the Environmental Finance Center at the University of North Carolina, Chapel Hill.  
 Data Sources: Bureau of Labor Statistics, Engineering News-Record ENR.com, InflationData.com, USDA Natural Resources Conservation Services.

<http://efc.web.unc.edu/2012/09/26/using-an-index-to-help-project-capital-costs-into-the-future/>



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# Drive Down the CIP Cost

- Is it possible to
  - Eliminate projects?
  - Defer projects?
  - Repair or refurbish instead of replace?
  - Find a non-asset solution?
  - Find collaboration/partnerships alternatives with neighboring systems?
  - Improve balance of cash vs. debt-financed?
- Re-evaluate water demands of your customers. Many systems are now noticing that *total* demand is *decreasing* over time.



# Capital Finance: Ways to Pay

- Pay as you go (current receipts)
- Save in advance and pay (fund balance, capital reserve fund)
- Pay later (someone loans you money)
- Grants (let someone else pay)

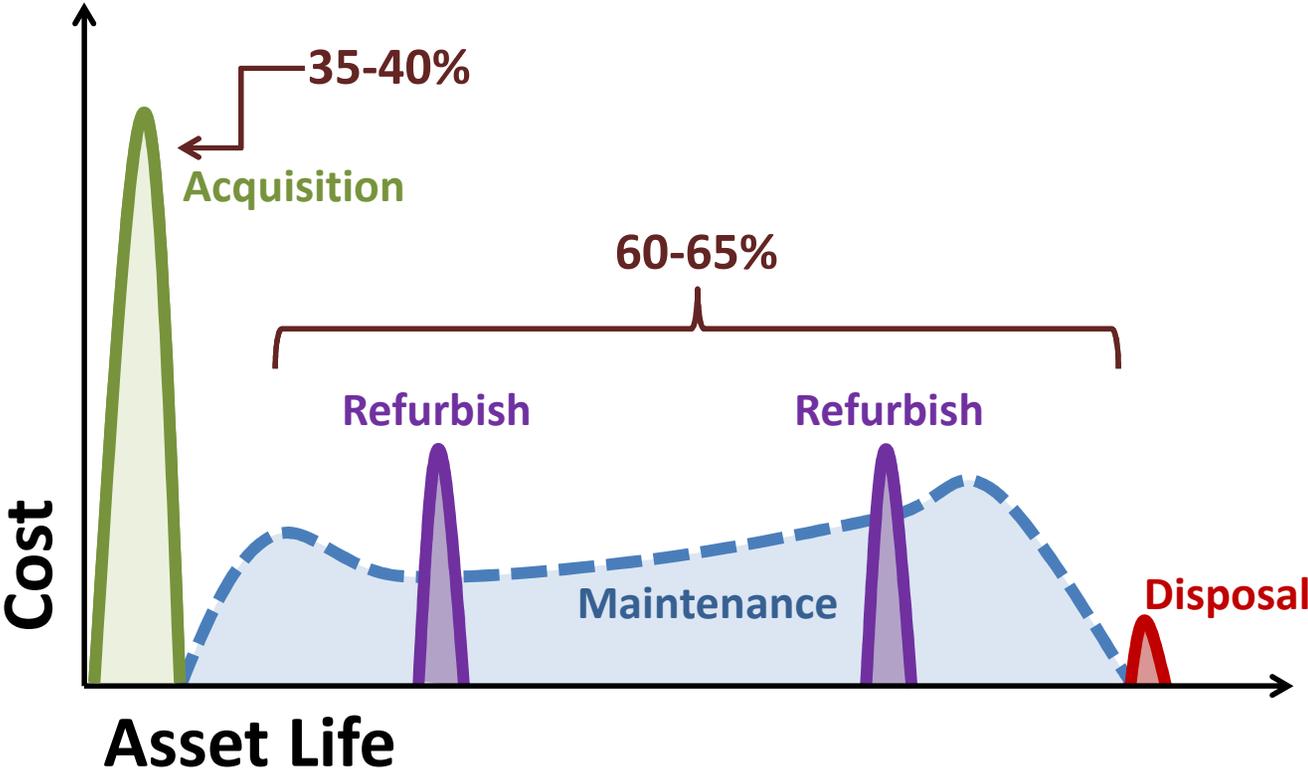


# Reminder: Life Cycle Costing

- Purchase Price  $\neq$  Total Price



# Capital Investments are Just the Tip of the Iceberg...



Source: Adapted from Steve Allbee, USEPA





# Plan to Pay: Scenarios to Fund your C.I.P.

<http://efc.sog.unc.edu/> Find it in Resources / Tools

Free, simplified Excel tool allowing you to list your capital projects and plans for funding them, and automatically estimates rate increases

Tool developed by **UNC ENVIRONMENTAL FINANCE CENTER**

## Plan to Pay: Scenarios to Fund your C.I.P. (Capital Improvement Plan)

Version 2.6 (Updated November 2015)

20-year capital planning    Debt and/or capital reserve financing options    Guided data inputs    Simple data needs

Financial dashboard outputs    Estimates necessary rate increases over time to pay for capital projects

**Start**

Next: Enter C.I.P. Projects    View Fund Balance    View Dashboard

1) Use tabs at bottom of screen and buttons to navigate to different pages.

2) In "Data Input 1", enter utility characteristics, rates and usage information in blue cells.

3) In "Data Input 2", enter details on capital improvement projects in the light blue cells. Each row is a different project.

4) In "20-Year Projections", view your fund balance projections for 20 years and observe the estimated rate increases needed each year to pay for your Capital Improvement. No data entry required on this page.

5) After all your utility information and capital improvement project details are entered, go to the "Dashboard" to view long term trends in your financial reserves, rate increases and average bills, and capital investments.

	FY15	FY16	FY17	FY18
3 Year Increase (Decrease) in Sales Taxes and Surcharges	N/A	0.0%	5.1%	2.0%
Increase (Decrease) in the Monthly Bill for 5,000 Gallons	N/A	\$0.00	\$1.51	\$0.79
Increase (Decrease) in the Monthly Base Charge	N/A	\$0.00	\$0.64	\$0.34
Monthly Base Charge ("Minimum Charge")	\$12.34	\$12.34	\$12.98	\$13.31
Volume Rate at 5,000 gallons/month (5,000 gallons)	\$5.67	\$5.67	\$5.96	\$6.11
Volume Included with the Base Charge (1,000 of gallons)	2	2	2	2
Approximate Monthly Charge for 5,000 gallons (5)	\$29.35	\$29.35	\$30.94	\$31.60

	FY15	FY16	FY17	FY18
Total Assets	\$ 512,000	\$ 5,003,589	\$ 5,228,347	\$ 5,364,605
Base Charges	\$ 1,778,860	\$ 1,796,322	\$ 1,907,260	\$ 1,939,720
Usage Charges	\$ 3,329,840	\$ 3,004,595	\$ 3,216,585	\$ 3,291,742
Interest Earned from Previous Year's Positive Balance	\$ 0	\$ 9,405	\$ 9,167	\$ 9,007
Revenues from Other Sources (Reserve Charges)	\$ 103,290	\$ 104,296	\$ 105,344	\$ 106,431

Project Name	Project Construction Period (Years)	Project Construction Period (Start/End)	Estimated Construction Cost (Million \$)	Annual Contribution Factor (FY15)	Estimated Cost in the Start Year	End Year
Project 1 - Water Treatment Plant	2015	2015-2016	1.000	0.05	1,000,000	2015
Project 2 - Sewer Treatment Plant	2017	2017-2018	2.000	0.10	2,000,000	2017
Project 3 - Capital reserves (Reserve projects)	2015	2015-2016	1.000	0.05	1,000,000	2015
Project 4 - Infrastructure projects, Street maintenance	2015	2015-2016	0.500	0.025	500,000	2015
Project 5 - unknown (User)	2015	2015-2016	3.000	0.15	3,000,000	2015



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# Software: CUPSS (EPA)



<http://www.epa.gov/cupss/>

**Check Up Program for Small Systems**
Set-up | Switch Utility | Create User | Help | Training | Exit

My Home
My Inventory
My O & M
My Finances
My Check up
My CUPSS Plan

Welcome Back Helen, Beauty View Acres Subdivision - DW

What would you like to do today?

[Do Some Training](#)

[Enter a New Task or Work Order](#)

[Create or Update My Schematic](#)

[Search Asset and Maintenance](#)

[Create or Update My Inventory](#)

[Enter My Finances](#)

[Print My Check Up Reports](#)

[Work on My CUPSS Plan](#)

My Calendar

← April 2008 →

Sun	Mon	Tue	Wed	Thu	Fri	Sat
30	31	1	2	3	4	5
6	7	8	9	10	11	12
13	14	15	16	17	18	19
20	21	22	23	24	25	26
27	28	29	30	1	2	3
4	5	6	7	8	9	10

My Messages and Alerts

**Popup Messages Are Off. Click To Turn On.**

<b>Reminder - Today's Tasks</b>	<a href="#">8</a>
<b>Tasks Currently Past Due</b>	<a href="#">160</a>
<b>Assets Needing Update</b>	<a href="#">0</a>
<b>Number of High Risk Assets</b>	<a href="#">2</a>



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