



# Key Financial Indicators Exercise



## 1. Operating Ratio

Operating ratio measures self-sufficiency. The revenue you get from daily operations, divided by the expenditures or expenses you make to keep operations running.

**Natural Benchmark:** > 1.0; higher preferred

*Operating Revenues (1)*

$$\frac{\boxed{\phantom{000}}}{\boxed{\phantom{000}}} =$$

**1a.**

*Operating Expenses (including depreciation) (2)*

*Operating Revenues (1)*

$$\frac{\boxed{\phantom{000}}}{\boxed{\phantom{000}}} =$$

**1b.**

*Operating Expenses (excluding depreciation) (2-3)*

## 2. Debt Service Coverage Ratio

A measure of the ability to pay debt service with operating revenue

**Natural Benchmark:** > 1.0, though funders often set requirements above 1.0 (usually >1.2)

$$\boxed{\phantom{000}} - \boxed{\phantom{000}}$$

*Operating Revenues (1)*      *Operating Expenses (2-3)*  
*(excluding depreciation)*

$$\frac{\boxed{\phantom{000}}}{\boxed{\phantom{000}}} =$$

**2.**

*Principal & Interest on Long-Term Debt (4)*



### **3. Days of Cash on Hand**

A measure of the ability of the utility to weather a significant temporary reduction in revenue to continue paying for daily operations.

**Benchmark?** At least enough to last a billing cycle or when you expect a substantial inflow of cash. The median for Fitch A rated systems is 285 days, and the median for Fitch AA rated systems is 418 days.

**3.**

*Unrestricted Cash & Cash Equivalents (5)*

$$\frac{\text{_____}}{\text{_____}} =$$

**/ 365**

*Operating Expenses (excluding depreciation) (2-3)*

### **4. Current Ratio**

A measure of short-term liquidity: ability to pay your current bills

**Natural Benchmark:** >1.0; >2.0 is preferred

**4.**

*Unrestricted Cash &  
Cash Equivalents (5)*

**+**

*Receivables, net (6)*

$$\frac{\text{_____}}{\text{_____}} =$$

*Current Liabilities (7)*

$$\frac{\text{_____}}{\text{_____}}$$